Partner Products Training

Unlocking the power of NetSuite means leveraging the Suite! NetSuite has developed a curriculum that includes all of the products in NetSuite's wide product portfolio. The on-demand Product training approach includes training on the core NetSuite Financials ERP solution and the adjacent products that extend NetSuite's strength and value. For partners, there are three additional classes beyond the product fundamentals.

These classes are designed to train the partner practitioner in a role-based approach. Staff in Sales, Pre-Sales and Delivery roles will gain a foundation of product knowledge to successfully position and deploy NetSuite products for clients.

There is training for each product in these four areas:

- Sales Positioning
- Pre-Sales Expertise
- Deployments Strategy and Configuration
- Product Fundamentals or Essentials

Product Training Areas include:

- WMS
- Commerce
- Advanced Manufacturing
- OpenAir
- SuitePeople
- SuiteBilling
- Advanced Revenue Recognition