Course:	Demo and Delivery Week	
Language:	English	This class will be taught in English and the class materials will be in English.
	Spanish	Esta clase se llevará a cabo en inglés, así como los materiales disponibles durante el curso.
	Portuguese	Esta aula será ministrada em inglês, assim como os materiais disponibilizados durante o curso.
Class Dates and Times:	Monday, June 24, 2024, through Friday June 28, 2024 9:00 a.m. – 4:00 p.m. Central Daylight Time (CDT) There will be a 40-minute lunch break each day.	
Focus Region:	This class is for partners in North America and Latin America.	
Support:	English	If you have any questions before class, please contact nsgbu-partnerenablement_ww@oracle.com.
	Spanish	Un traductor estará en clase para apoyar con la traducción al español. Si tiene alguna pregunta antes de la clase, no dude alcanzarnos en nsgbu-partnerenablement_ww@oracle.com.
	Portuguese	Um tradutor estará na aula para ajudar com tradução para o espanhol. Caso você tenha alguma dúvida antes da aula, entre em contato com nsgbu-partnerenablement_ww@oracle.com.
Agenda:	Demo and delivery topics will be covered throughout days 1-5. See below for the topic schedule per day.	

Topics	
Day 1	SuiteSuccess Motion and NetSuite Go to Market
Day 2	NetSuite Alignment, Scoping, and Bundle Deployment
Day 3	Demo best practices, process flows, configuration approach
Day 4	Demo excellence, data migration, analytics, and reporting
Day 5	User Acceptance Testing, Project Go-Live, Final Presentations, Partner Learning Path & Next Steps

Pre-work	You must complete the required pre-work in the Learning Portal before attending class (refer to your class confirmation email for details).

Pre-Class Check-in Session	**It is mandatory that each attendee join a pre-class check-in session**, to ensure you are fully prepared for your class. In the session your class facilitators will: • Review Zoom features that will be used for the class delivery • Ensure that you have access to all the resources and tools you will need for the class • Answer any questions you may have about the pre-work
Zoom Invitation	Watch your inbox for Zoom invitations: • Check-In session invitation will be sent approximately one to two weeks before class • Class invitation will be sent after Check-in session • Please note that the Zoom meeting will be open 15 minutes in advance of the official start time should you wish to test your Zoom settings and get comfortable ahead of the class start.
Class Requirements	• There will be daily homework • A final presentation on the last day of class is required to pass the course and receive a class completion document. • **Presentations may be delivered in English, Spanish or Portuguese. (ES: Las presentaciones pueden realizarse en inglés, español o portugués. PT: As apresentações podem ser feitas em inglês, espanhol ou português)**
Webcam	A webcam is not mandatory, but it is recommended! At certain points, the Facilitators will invite attendees to use their webcams such as at the beginning of each class and during the wrap-up portions at the end of each day.