Course:	SuiteWeek
Language:	English
Location:	Delivered over Zoom, with pre-work on MyLearn
Class Dates and Times:	Monday, June 3rd – Friday, June 7th 2024 8:30am – 4:30pm London Time On Friday, June 7th the class will finish at 2pm London time.
Focus Region:	This class is reserved for Partners based in EMEA.
Agenda:	SuiteWeek is tailored for rapid onboarding of Sales and Business Development new-to-NetSuite resources. Attendees will learn messaging, industry & product knowledge, skills, go-to-market strategy, systems excellence and will go through a simulated sales cycle. This active, hands-on training will educate partner practitioners the best methods to be successful in selling NetSuite to prospects and customers.
Pre-work	You must complete the required pre-work in the Learning Portal before attending class (refer to your class confirmation email for details). However, if you completed any of the training courses in in the pre-work curriculum previously, please notify nsgbu-partnerenablement_ww@oracle.com.
Pre-Class Check-in Session	**It is mandatory that each attendee join a pre-class check-in session**, to ensure you are fully prepared for your class. In the session your class facilitators will: • Review Zoom features that will be used for the class delivery • Ensure that you have access to all the resources and tools you will need for the class • Answer any questions you may have about the pre-work
Zoom Invitation	Watch your inbox for Zoom invitations: • Check-In session invitation will be sent approximately two weeks before class • Class invitation will be sent after Check-in session