

Course:	Demo and Delivery Week	
Language:	Both the content and class delivery are in Japanese.	
Class Dates and	Monday June 10 through Friday June 14, 2024	
Times:	9:00 a.m. – 4:00 p.m. Japan Standard Time (JST)	
	8:00 a.m. – 3:00 p.m. IST	
	10:30 a.m. – 5:30 p.m. SGT	
	There will be a 40-minute lunch break each day.	
Focus Region:	This class is primarily aimed at Partners based in Japan.	
Agenda:	Demo and delivery topics will be covered throughout days 1-5. See below for the topic schedule per day.	
	Topics	
	Day 1	SuiteSuccess Motion and NetSuite Go to Market
	Day 2	NetSuite Alignment, Scoping, and Bundle Deployment
	Day 3	Demo best practices, process flows, configuration approach
	Day 4	Demo excellence, data migration, analytics, and reporting
	Day 5	User Acceptance Testing, Project Go-Live, Final Presentations, Partner Learning
		Path & Next Steps
Pre-work	You must complete the required pre-work in the Learning Portal before attending class (refer to	
Pre-Class	your class confirmation email for details). It is mandatory that each attendee join a pre-class check-in session, to ensure you are fully	
Check-in	prepared for your class. In the session your class facilitators will:	
	Review Zoom features that will be used for the class delivery	
Session	Ensure that you have access to all the resources and tools you will need for the class	
	I	nswer any questions you may have about the pre-work
Zoom Invitation	Watch your inbox for Zoom invitations:	
		heck-In session invitation will be sent approximately one to two weeks before class
	_	lass invitation will be sent after Check-in session
		lease note that the Zoom meeting will be open 15 minutes in advance of the official
		tart time should you wish to test your Zoom settings and get comfortable ahead of the
		ass start.
Class		here will be daily homework
Requirements		final presentation on the last day of class is required in order to pass the course
N		nd receive a class completion document. Presentations to be delivered in English.
Webcam	A webcam is not mandatory, but it is recommended! At certain points, the Facilitators will invite	
	I	s to use their webcams such as at the beginning of each class and during the wrap-up
	portions a	at the end of each day.