Course:	Demo and Delivery Week
Language:	English
Class Dates and Times:	Monday, June 24th to Friday, June 28th 2024 8:30am – 4pm London time 9:30am – 5pm Central European Time
Focus Region:	This class is specifically for Partners based in EMEA.
Agenda:	The Demo & Delivery class is a blend of all of the most important practices and skills that you need to acquire whether your role is that of a Pre-Sales/Solution Consultant or an Implementation Consultant. **Demo Track Highlights Include:** Pre-Sales Motion Demo Excellence Demo Best Practices Leading Practices Technical Overview Pulling it all Together **Delivery Track Highlights Include:** How to Implement Project Kick-off Bundle Deployment Personalization & Customization Data Migration Go Live & Project Close
Pre-work	You must complete the required pre-work in the Learning Portal before attending class (refer to your class confirmation email for details.
Pre-Class Check-in Session	**It is mandatory that each attendee join a pre-class check-in session**, to ensure you are fully prepared for your class. In the session your class facilitators will: • Explain all of the logistics in order to make the class a success for all delegates. • Ensure that you have access to all the resources and tools you will need for the class • Answer any questions you may have about the pre-work
Zoom	Watch your inbox for Zoom invitations: • Check-In session invitation will be sent approximately two weeks before class • Class invitation will be sent after Check-in session • The Zoom meeting will be open 15 minutes in advance of the official start time, should you wish to test your Zoom settings ahead of the class start. • Oracle policy prohibits the use of 3rd party note-taking/recording software (AI included)